

NGIOT WEBINAR

PRESENTATION OF THE NGIOT ROADMAP

IoT and Edge research, innovation and deployment priorities in the EU

MARKET RESEARCH AND BUSINESS MODELLING

MARKET DIMENSIONS

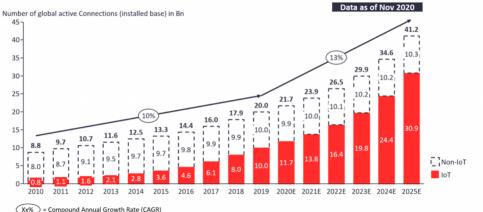
PROJECTIONS FOR IOT AND EDGE

- loT devices duplicate from 2020 to 2025 at ~15% CAGR
- IoT connections surpassed Non-IoT in 2020
- All projections position APAC, North America and Europe in order of volume.

Insights that empower you to understand IoT markets

Total number of device connections (incl. Non-IoT)

20.0Bn in 2019- expected to grow 13% to 41.2Bn in 2025

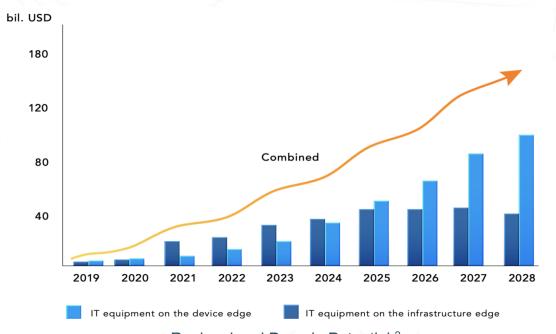


Note: Non-IoT includes all mobile phones, tablets, PCs, laptops, and fixed line phones. IoT includes all consumer and B2B devices connected – see IoT break-do for further details

Source(s): IoT Analytics - Cellular IoT & LPWA Connectivity Market Tracker 2010-25

Number of devices projection ¹

- Operators are leading adoption with cloud providers most likely to provide platform environments in the future
- Europe at 31% of investments by 2028, with multinational network operators in western Europe as largest customers



Regional and Domain Potential ² Global annual CAPEX on Edge³

- 1. https://iot-analytics.com/state-of-the-iot-2020-12-billion-iot-connections-surpassing-non-iot-for-the-first-time/
- 2. https://artemis-ia.eu/news/whitepaper-from-iot-to-sos.html

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EDGE COMPUTING LANDSCAPE



// Triple-Play Providers

European front runners in Edge-IoT







- **Network operators** are front-runners in edge computing investments
- Europe has strong players in hardware and service providers.
- Moving from use cases towards platform-centric environments leaders are non-european AWS, Microsoft
- Blurring lines between cloud & edge

Main Alliances, Fora & Organisations active in Cloud-Edge-IoT



Infosolutions Nordcloud

IoT Vendor segmentation⁶

10. https://www.reply.com/Documents/Report CVU IoT licensed for Reply.pdf

https://www.reply.com/Documents/Report CVU IoT licensed for Reply.pdf

SIEMENS

Perinet

NGIOT KEY PRIORITIES

(Domain)

Domain Specific Priorities - SCC



Current state, trends & opportunities

Edge as post cloud, personalized solutions for citizens

Edge moving towards predictive/real time traffic optimization by enhanced connectivity of users, assets, vehicles and infrastructures

European ambition to deploy "10,000 climate- neutral and secure edge nodes" across the EU, open and distributed in a way (Digital Decade)

Priorities & Actions

Embedding edge in cloud strategies

Shift to edge computing as pathway to the green digital transformation of cities and communities

Partnerships across demand and supply (EIP-SCC)

Open source adoption

Challenges & Barriers

Trust (by end-users)
Security and privacy
Lack of interoperability • V endor lock-in
Scalability
Inclusiveness

Key Organisations

OASC
EUROCITIES
ENOLL
Artemis Industry Association • EPOMM
ELTIS
UTA
IoT Forum
Fiware

Relevant Movements: Living-in.eu

Relevant H2020 Projects: AURORAL, dRural

Domain Specific Priorities - Agrifood



Current state, trends & opportunities

Including an inclusive approach to realise new scenarios from farm to fork.

Difficult deployment despite market demand

Acquired data to be transformed into knowledge that will facilitate control of farming activities (e.g. health control, feeding, growth)

Enablement an autonomous control of processes and activities along the agri-food chain.

Priorities & Actions

Support digital innovation & experimentation, to a integrate Edge IoT from farm to fork sustainably

Create trust and change culture (demand side)

Transformation for inclusive, partnership approach, experiences of other sectors like smart cities and communities (including rural development), logistics, meteorological services and retail.

Challenges & Barriers

Widespread connectivity
Trust (by demand and producers)
Security and privacy
Mindset and culture
Battery lifetime
High upfront cost, and long payback, low profit margin Fragmentation
Accuracy of sensors

Key Organisations

CEMA
ECPA
CELCAA
COCERAL
COPA-COGECA
EFFAB

Euroseeds FEFAC EIP-Agri AEF

Relevant H2020 Projects:

Smart Agrihubs IoF2020 AGRICORE DEMETER

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Domain Specific Priorities - Energy



Current state, trends & opportunities

Energy is a critical infrastructure.

Key sector to progress towards the green transition.

Currently, enabling SCADA systems to the Cloud.

Most of the logic still sits within large controllers, now supported by some further intelligence in the Cloud.

Priorities & Actions

Sustainability: Integrating renewable energy sources using AI, IoT, Edge, Cloud, for flexibility, reliability and CO2 emissions reduction

Cloud-Edge and 5G architectures to offload intensive compute operations services like transactive energy and integration of the grid

Blockchain powered energy networks

New partnerships, open source adoption and SME collaboration for faster development cycle, increased resiliency and local data keepers

Challenges & Barriers

Scalability (harmonised across Member States) Interoperability Security and confidentiality Reliability

Key Organisations

EERA
ERA-Net SES
EURAC
COGEN-Europe
European energy forum
AloTI

Relevant H2020 Projects:

StoRIES

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NGIOT KEY PRIORITIES

(Economic – R&D&I and emerging tech)

Economic & Policy Priorities



Capital barriers vs. Strong Brands, Lack of VCs

E2. Data as critical assets

Clarifying data ownership

•E3. Increase digital skills and competencies

Especially true for rural areas and farming industry

Close the gap between possibility and market availability

•E4. Build Trust

Trust among current and potential IoT users, policy makers and citizens. Lack of business cases for trust



•E5. Identification of Key Regulatory and Legal Issues

Regulation at the right time. Law complexity across countries

E6. Interoperability and Replicability

Minimal Interoperability Mechanisms (MIMs)

•E7. Innovation Procurement

Dependency on non EU cloud provider

E6. Sovereignty

Align public procurement with the dynamics of IoT

R&D&I Priorities

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IoT

*R1- IoT: Autonomous IoT solutions

Large IoT & digital infrastructures, Autonomous IoT infrastructures

*R2-IoT: Human & sustainable developments in the loop IoT

Sustainable IoT by design, Augmented IoT, Tactile Internet, IoT for sustainability

5G-6G Networks

*R-NET1: Reliable, low-cost, sustainable and scalable loT networks

Low-cost, high-volume connectivity, Low-power connectivity schemes

Data Management, AI & ML

•R-DATA1: IoT data processing architectures

•R-DATA2: Decentralised machine learning

•R-DATA3: Trusted and effective decisions for IoT

R-DATA4: Processes and data interoperability

R-DATA5: Monetisation models & technologies

Cloud Architectures

R-CLOUD1: Self- for edge computing

• R-CLOUD2: Collaborative orchestration

R-CLOUD3: Energy aware cloud-to-edge

infrastructures

Advanced Electronics

• R-ELET1: Sustainable and biocompatible devices

R-ELET2: High performance computing devices for the edge

Cybersecurity

R-SEC1: Futureproof security and trust

• R-SEC2: Privacy-by-design

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NGIOT KEY RECOMENDATIONS

RECOMENDATIONS



- Recommendations for the Horizon Europe programme
 - Data Value, IoT Networks, Foster cost-efficiency of solutions, Data Management, IoT /
 Edge Operating Systems, IoT integration with other technologies, Machine-human
 interaction, IoT Trials, Research future-proof security and privacy by design, Green
 and sustainable IoT, IPR protection and patent promotion, Project impact promotion
 and assessment. Cascade Funding
- Recommendations for the Horizon Europe programme
 - Secure and Ethical IoT, Data models for interoperability and replicability, Innovation transfer, Scalability, Sustainability, Independence and sovereignty, IoT Skills Development, Open Innovation, Cooperation and standardization, Large-scale research infrastructure
- Recommendations for the Horizon Europe programme
 - Large band connectivity across digital infrastructures



THANK YOU FOR YOUR ATTENTION



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